

University of Colombo  
Faculty of Arts  
Third Year Examination in Arts-Semester II, 2016 /2017  
**INR 3247: Introduction to Intervention, Mediation and Negotiation**

Time: **Two (02)** hours

Answer any **three (03)** questions

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1. Answer **both** sections
  - I. Briefly define Conflict Resolution. (08 marks)
  - II. Assess the historical evolution phases of Conflict Resolution in making peace. (12 marks)
  
2. **EITHER**
  - I. Write an essay on negotiation strategies. (20 marks)

**OR**

  - II. Analyze the negotiation in the Colombian peace process. (20 marks)
  
3. Citing examples, analyze the opportunities and challenges of contemporary Conflict Resolution. (20 marks)
  
4. Answer **both** sections
  - I. What are the reasons for a third party intervention in conflicts? (10 marks)
  - II. Why does the “international community” intervene in some international or civil conflicts, yet not in others? (10 marks)
  
5. Answer **both** sections
  - I. What are the advantages and disadvantages of mediation? (05 marks)
  - II. Using the example of United States of America’s mediation of the Egypt-Israel conflict, briefly explain the advantages enjoyed by the ‘ideal mediator’. (15 marks)
  
6. Write short notes on any **two (02)** of the following: (10x2marks)
  - I. Conflict Management styles
  - II. Game Theory
  - III. Sri Lankan peace talks in 2002
  - IV. UN Peacekeeping in Haiti